

OFFICE OF FINANCIAL AND INSURANCE SERVICES
EXAMS ADMINISTERED REPORT
03/01/2009 TO 03/31/2009

REPORT PRINTED: 04/06/2009

March 2009

| EXAM NAME | EXAMS NOSHOW | EXAMS ADMIN | EXAMS PASSED | EXAMS FAILED | PASS RATE |
|------------------------------|--------------|-------------|--------------|--------------|-----------|
| ACCIDENT & HEALTH PRODUCER | 19 | 179 | 115 | 64 | 64 % |
| ADJUSTER FOR INSURED | 0 | 1 | 1 | 0 | 100 % |
| CASUALTY PRODUCER/SOLICITOR | 0 | 3 | 2 | 1 | 67 % |
| CREDIT | 0 | 28 | 12 | 16 | 43 % |
| DEBT MANAGEMENT | 1 | 19 | 14 | 5 | 74 % |
| IND ADJ W/O WORK COMP | 3 | 27 | 10 | 17 | 37 % |
| IND ADJ WITH WORK COMP | 4 | 21 | 10 | 11 | 48 % |
| LIFE COUNSELOR | 0 | 2 | 0 | 2 | 0 % |
| LIFE PRODUCER | 23 | 422 | 219 | 203 | 52 % |
| LIFE, ACCIDENT & HEALTH PROD | 35 | 495 | 274 | 221 | 55 % |
| LIM LINES PROP & CAS | 0 | 17 | 3 | 14 | 18 % |
| PERSONAL LINES | 2 | 4 | 3 | 1 | 75 % |
| PROP & CAS COUNSELOR | 0 | 2 | 1 | 1 | 50 % |
| PROPERTY & CASUALTY PROD/SOL | 15 | 343 | 151 | 192 | 44 % |
| PROPERTY PRODUCER/SOLICITOR | 1 | 3 | 1 | 2 | 33 % |
| SURPLUS LINES | 0 | 2 | 2 | 0 | 100 % |
| TITLE | 1 | 8 | 6 | 2 | 75 % |

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|-----------------------------|-------------|------------|------------|------------|
| TOTAL FOR March 2009 | 1576 | 824 | 752 | 52% |
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|-----------------------|-------------|------------|------------|------------|
| OVERALL TOTAL: | 1576 | 824 | 752 | 52% |
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*Note: If an exam in the requested date range does not appear, then no exams were administered during that month.

OFFICE OF FINANCIAL AND INSURANCE SERVICES
EXAMS ADMINISTERED REPORT
02/01/2009 TO 02/28/2009

REPORT PRINTED: 03/27/2009

February 2009

| EXAM NAME | EXAMS NOSHOW | EXAMS ADMIN | EXAMS PASSED | EXAMS FAILED | PASS RATE |
|------------------------------|--------------|-------------|--------------|--------------|-----------|
| ACCIDENT & HEALTH PRODUCER | 16 | 162 | 108 | 54 | 67 % |
| ADJUSTER FOR INSURED | 0 | 2 | 1 | 1 | 50 % |
| CASUALTY PRODUCER/SOLICITOR | 0 | 2 | 1 | 1 | 50 % |
| CREDIT | 0 | 43 | 20 | 23 | 47 % |
| DEBT MANAGEMENT | 2 | 20 | 18 | 2 | 90 % |
| IND ADJ W/O WORK COMP | 2 | 12 | 6 | 6 | 50 % |
| IND ADJ WITH WORK COMP | 0 | 18 | 7 | 11 | 39 % |
| LIFE PRODUCER | 24 | 367 | 192 | 175 | 52 % |
| LIFE, ACCIDENT & HEALTH PROD | 25 | 349 | 209 | 140 | 60 % |
| LIM LINES PROP & CAS | 3 | 27 | 5 | 22 | 19 % |
| PERSONAL LINES | 0 | 3 | 2 | 1 | 67 % |
| PROP & CAS COUNSELOR | 3 | 6 | 5 | 1 | 83 % |
| PROPERTY & CASUALTY PROD/SOL | 16 | 188 | 75 | 113 | 40 % |
| PROPERTY PRODUCER/SOLICITOR | 0 | 4 | 2 | 2 | 50 % |
| SURPLUS LINES | 0 | 4 | 4 | 0 | 100 % |
| TITLE | 0 | 5 | 2 | 3 | 40 % |

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| TOTAL FOR February 2009 | 1212 | 657 | 555 | 54% |
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| OVERALL TOTAL: | 1212 | 657 | 555 | 54% |
|-----------------------|-------------|------------|------------|------------|

*Note: If an exam in the requested date range does not appear, then no exams were administered during that month.

OFFICE OF FINANCIAL AND INSURANCE SERVICES
EXAMS ADMINISTERED REPORT
01/01/2009 TO 01/31/2009

REPORT PRINTED: 02/18/2009

January 2009

| EXAM NAME | EXAMS NOSHOW | EXAMS ADMIN | EXAMS PASSED | EXAMS FAILED | PASS RATE |
|------------------------------|--------------|-------------|--------------|--------------|-----------|
| ACCIDENT & HEALTH PRODUCER | 5 | 135 | 86 | 49 | 64 % |
| ADJUSTER FOR INSURED | 1 | 2 | 1 | 1 | 50 % |
| CASUALTY PRODUCER/SOLICITOR | 0 | 2 | 2 | 0 | 100 % |
| CREDIT | 2 | 44 | 24 | 20 | 55 % |
| DEBT MANAGEMENT | 1 | 22 | 14 | 8 | 64 % |
| IND ADJ W/O WORK COMP | 3 | 14 | 8 | 6 | 57 % |
| IND ADJ WITH WORK COMP | 3 | 6 | 5 | 1 | 83 % |
| LIFE COUNSELOR | 0 | 3 | 3 | 0 | 100 % |
| LIFE PRODUCER | 18 | 378 | 220 | 158 | 58 % |
| LIFE, ACCIDENT & HEALTH PROD | 28 | 319 | 188 | 131 | 59 % |
| LIM LINES PROP & CAS | 1 | 35 | 9 | 26 | 26 % |
| PERSONAL LINES | 1 | 16 | 13 | 3 | 81 % |
| PROP & CAS COUNSELOR | 0 | 1 | 1 | 0 | 100 % |
| PROPERTY & CASUALTY PROD/SOL | 11 | 216 | 110 | 106 | 51 % |
| PROPERTY PRODUCER/SOLICITOR | 1 | 8 | 2 | 6 | 25 % |
| SURPLUS LINES | 0 | 3 | 2 | 1 | 67 % |
| TITLE | 0 | 2 | 0 | 2 | 0 % |

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|-------------------------------|-------------|------------|------------|------------|
| TOTAL FOR January 2009 | 1206 | 688 | 518 | 57% |
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|-----------------------|-------------|------------|------------|------------|
| OVERALL TOTAL: | 1206 | 688 | 518 | 57% |
|-----------------------|-------------|------------|------------|------------|

*Note: If an exam in the requested date range does not appear, then no exams were administered during that month.